

# CLOSET TAILORS FRANCHISE

## Market Area of Idaho Falls, Idaho to Jackson Hole, Wyoming

### THE COMPANY

Home Franchise Concepts founded Closet Tailors in 2006 and have seen continued and strong growth of this Franchise Concept to now over 110 franchises. Closet Tailors is a lucrative home organization market with low start-up costs, unsurpassed training and support from the Franchise, strong and market-tested marketing, allowing the franchisee to be your own boss. The franchise recently updated the design program with new RPM program software, giving the owner real time quotes while working with clients on layouts or actual bids. Closet Tailors is finally offering full lines for contractors and existing home owners for closets, garages, pantries, home office, and laundry rooms. The concept of having professional closet storage is under huge demand for all new construction and the extensive remodel industry. Click [here](#) to visit franchise web site.

### THE LOCATION

Closest Tailors is an excellent home based business not requiring an office location. The current owner lives in a small community in Southeast Idaho and coordinates work in Idaho Falls and Jackson Hole. The Island Park and Jackson Hole market has generated solid sales with general contractors, which is an ongoing relationship. There are forward contracts on the books for 2009 in Jackson all with excellent margins.

### THE STRENGTHS

The Franchise has an ad in Dex Yellow Pages that has generated sales for existing customers. The business comes from new construction, remodels and the average consumer looking to become more organized. One of the biggest hurdles has been to promote the Franchise. Participating in spring home improvement shows has grown product recognition. The markets in Eastern Idaho and Jackson Hole continue to have strong demand.

### THE REASON FOR SELLING

The owners bought the franchise with the intent of selling the business after it became established. The owner thoroughly enjoys completing the operation side of business but has been offered a new job opportunity and must sell. All offers are being considered!

### THE IDEAL BUYER

Of the 110 franchises there is not an average owner; there are contractors who bought the franchise to expand product mix and flatten out the down turn in home building, there are several women owners who have a great fit in meeting with home owners and selling the program, then there are owners like the seller who have background in home industry and found the franchise to be an excellent fit. The Seller has just completed a business plan that outlines the several areas of growth and income for new buyer. This information would be available with a signed Confidentiality Agreement.

### ASKING PRICE

~~\$115,000~~

**Price Reduced to  
\$85,000**

### Motivated Seller!!

*The owner has been offered a new job opportunity and must sell. All offers are being considered!*

### TERMS:

Cash

### ASSETS

Working Assets	\$10,000
Current Inventory	10,500
Franchise Cost	<u>50,000</u>

**Total Assets \$70,500**

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

Contact Agent for Confidential  
Financial Information



Click images to enlarge



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TO RECEIVE FURTHER INFORMATION, sign and return the Confidentiality Agreement/Agency Representation found on our web site. The listing agent, **BILL SPOFFORD**, will then contact you. If you prefer, this agreement can also be requested by contacting us at **208-535-9905**. The information above has been provided by the seller. Arthur Berry & Company makes no representation as to its reliability. Price and terms subject to change at seller's discretion. FILE IF-3982 Rev 20090306