

DIVERSE CUSTOM MACHINE SHOP

Eastern Idaho

THE COMPANY

This diverse machine shop has been producing quality products since 1958, and today is on the forefront of precision CNC machining. In 2007 the company expanded operation with a new 8,400 SF state-of-the-art manufacturing building which now operates from a total of 13,000 SF on +/- 1.5 acre commercial site. The current SBA loan is assumable. Industry professionals select the shop to supply important machined components ranging from microchip testing equipment and biomedical implants to aerospace and government nuclear devices. The shop is equally at home providing heavy industrial components, and offers several other in-house quality processes, including Reverse Engineering. The shop offers precision large and small scale custom CNC machining capabilities and has earned a solid manufacturing reputation locally and worldwide.

The shop is the market area's only **ISO 9001:2000 certified** shop that is **AS 9100 compliant** and **NQA-1 compliant** for nuclear services. The shop has computer controlled machines, 3-D solid Design and Drafting, and precision components. Some of the basic services offered include:

- 4-7 axis precision CNC machining
- Surface coating (anodize, chrome, etc.)
- Welding
- Surface and center grinding
- Product assembly
- Engineering/drafting services utilizing SolidWorks for solid modeling design
- High-quality tool steels used in shear blade manufacturing
- Large and small orders
- Expedited services



THE LOCATION

The business is ideally located to meet the demands for the Pacific Northwest. The intersection of Interstate 15 and Interstate 80 connects Idaho-Utah-Wyoming and Montana. The demographics of the area has qualified and skilled machinists; at one time the shop employed 15 full-time machinists. The strong web presence of the company and the ISO 9001 certification has created strong demand from the biomedical, nuclear, and aerospace industries.

THE REASON FOR SELLING

The owner has taken a lot of pride in weathering the current economic downturn that has impacted his company. The move to expand and grow was a commitment that hit some bumps with the downward trend in sales and the recast of growth from key customers. The owner is motivated to continue to manage and market the company during a transition period but the ultimate goal is to be fully retired from the industry in a two year period in order to pursue some life goals.

THE IDEAL BUYER

The shop has been operating on this site since 1958 and expanding its customer base with ISO 9001:2000 certification and an on site owner/operator. The owner is willing to stay on for a short period of time to help transition a new owner. The assets, the employees, and the company operating assets would make an attractive acquisition for expansion into the Pacific Northwest or as a stand alone entity that has the assets and basis to grow two or three-fold without adding capital to expand.

ASKING PRICE
\$2,400,000

TERMS:
Cash

Loan on property is SBA assumable

ASSETS

(Click [here](#) to view list of assets)

Appraised Value Land/Building	\$1,200,000
Business Assets	<u>1,200,000</u>
Total Assets	\$2,400,000

All values provided by Seller

INCOME STATEMENT SUMMARY

Contact Agent for Confidential
Financial Information

20100817

ARTHUR BERRY & COMPANY

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TO RECEIVE FURTHER INFORMATION, sign and return the Confidentiality Agreement/Agency Representation found on our web site. The listing agent, **BILL SPOFFORD**, will then contact you. If you prefer, this agreement can also be requested by contacting us at **208-535-9905**. The information above has been provided by the seller. Arthur Berry & Company makes no representation as to its reliability. Price and terms subject to change at seller's discretion. FILE IF-4194