

# Available for Acquisition

## **IT Consulting & Software Implementation** *Leveraging Knowledge Assets to Maximize eCommerce Potential*

**Utah**

**Est. 2010 Revenue: \$5.0MM**

**Est. 2010 Recast EBITDA: \$1.5MM**

- Services include Knowledge Management, Content Management, IT Service Management, and eCommerce Systems
- Diversified Client Base of Online Businesses, Accounting Firms, Publishers, Government Agencies, Among Other Industries
- 80% Repeat Business Annually is a Testament to Client Loyalty
- Over 20 Full-Time Project Managers and Professional Management
- Management Prefers to Stay to Help Realize the Company's Tremendous Growth Opportunities

### **Recast Historical and Pro Forma Statement of Income (\$000)**

	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>E2010</b>	<b>2011</b>	<b>2012</b>
<b>Sales</b>	2,482	2,554	3,781	5,000	6,000	7,500
<b>EBITDA <sup>(a)</sup></b>	940	611	1,028	1,506	1,883	2,454
<b>% of Sales</b>	37.9%	23.9%	27.2%	30.1%	31.4%	32.7%

(a) Earnings before Interest, Taxes, Depreciation and Amortization



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### **Client # 52850**

The Company is an IT consulting and professional services firm. It focuses on the relationship of data – knowledge – business processes to empower employees and customers with the information they need to realize their online business potential. The Company partners with software product companies who represent the top of their fields in eCommerce, CRM, storage and database management. This combination of strategic consulting with top-notch software ensures the Company's clients maximize the value of their software technology investments. Clients include large, established blue-chip companies and professional organizations throughout North America, Europe, the Middle East, and Asia.

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