

## Available for Acquisition

# Large, Growing Commercial Painting and Drywall Contractor

*Intermountain West*

Est. 2010 Revenue: \$18.0MM

Est. 2010 Recast EBITDA: \$2.7MM

- Strong sales growth (19.0% compounded annually from 2006 – 20089) and increasing profitability
- Superior name recognition and reputation- 15 years of providing reliable expertise and superior customer support
- 95% repeat business annually generated from strong, long-standing clients
- Large backlog of projects for 2010
- Experienced management and staff available to remain with new ownership

<i>Recast Historical and Pro Forma Statement of Income (\$000)</i>									
	2006	2007	2008	E2009	E2010	2011	2012	2013	2014
<b>Sales</b>	11,858	16,321	16,795	17,600	18,000	18,500	19,000	20,000	21,000
<b>EBITDA<sup>(a)</sup></b>	1,632	2,375	2,392	2,119	2,701	3,142	3,223	3,403	3,582
<b>% of Sales</b>	13.8%	14.6%	14.2%	12.0%	15.0%	17.0%	17.0%	17.0%	17.1%

(a) Earnings before Interest, Taxes, Depreciation, and Amortization



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### Client # 53772

The Company provides painting, drywall, wall coverings, and metal stud framing for both commercial and residential construction projects. In addition, the Company offers exterior insulation and finish systems, a multi-layered exterior wall system, used on both commercial and residential construction projects. Historically, the Company has completed more commercial work, which includes dormitories, condominiums, convention centers, retail buildings, financial buildings, and other commercial-related projects. Customers are primarily located in Idaho, Washington, and Alaska, with a small percentage in Oregon.

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