

Available for Acquisition

Rapidly Growing Heavy-Duty Tank & Commercial Trailer Repair Shop & Retailer Western US

Est. 2010 Revenue: \$3.6MM

Est. 2010 Recast EBITDA: \$0.5MM

- Strong sales growth (50.6% compounded annually from 2006 – 2008) and increasing profitability
- Superior name and reputation – The Company enjoys a long-standing (25+ years) reputation excellent products and capabilities, as well as superior customer service
- Excellent long-term relationships with largest customers
- 95% rate of repeat business annually
- Strong geographic markets provide continued growth opportunities
- Experienced management and staff available to remain with new ownership

Recast Historical and Pro Forma Statement of Income (\$000)

	2006	2007	2008	E2009	E2010	2011	2012	2013	2014
Sales	1,422	2,250	3,224	3,300	3,600	4,000	4,400	4,800	5,200
EBITDA ^(a)	203	345	397	441	505	592	680	769	859
% of Sales	14.2%	15.3%	12.3%	13.4%	14.0%	14.8%	15.5%	16.0%	16.5%

(a) Earnings before Interest, Taxes, Depreciation, and Amortization



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Client # 53571

The Company provides service and repair for commercial and heavy duty tanks and trailers; the Company specializes in cargo tank trailers, specifically gas, oil, crude oil, and propane tanks. The Company also retails new and used trailers, trailer parts and accessories, commercial snow plows, and light weight aluminum bottom dump trailers. In 2008, sales were comprised of parts sales (35% of sales), shop sales (33%), new/used trailer sales (22%), and other services (10%). The Company holds welding certifications for R and U stamps for repair and manufacturer of pressure tanks.

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