

# BEAUTY PRODUCTS RETAILER - HIGHLY PROFITABLE

## Southwest Idaho

### THE COMPANY

As an independently owned distributor of one of the nation's leading consumer product retailers, this 75+ year established business model has been rated number one franchise in its category by *Entrepreneur Magazine* for many years. The corporate infrastructure support, quality of products sold and highly accepted local customer base make this special offering a "can't miss" opportunity for the right individual.

### THE BUSINESS

With a proven marketing formula, highly regarded and ever changing consumer products and guarantee of strong reoccurring customer base, trained independent sales personnel maintain a loyal customer base and require minimal supervision. Corporate management programs allow easy monitoring yet flexible promotion and products for this non-royalty distributor.

### THE REASON FOR SELLING

Having carefully built the brand with 20 years of successful operation, current management seeks to transition into retirement while providing continuity assistance to ensure the proud success of all parties involved.

### THE OPPORTUNITY

The current owner "oversees" management a couple hours a day a few days a week. With strong management systems in place and fundamentals provided by a two week national training program, a new buyer is ensured the opportunity of continued success with a strong capital commitment and a tasteful professional presence.

### ASKING PRICE

~~\$290,000~~

**Price Reduced to  
\$249,000**

### TERMS:

Cash

### ASSETS (rounded)

Inventory	\$40,000
Furniture, Fixtures & Equipment	40,000
Leasehold Improvements (fixtures)	<u>100,000</u>
<b>Total Assets</b>	<b>\$180,000</b>

*Estimated replacement values provided by Seller*

### INCOME STATEMENT SUMMARY

Contact Agent for Confidential  
Financial Information

Rev 20081015

## ARTHUR BERRY & COMPANY



*Business Brokerage Professionals*

960 Broadway Avenue, Suite 450

Boise, Idaho 83706

Tel 208-336-8000 Fax 208-345-0609

For more information visit [www.arthurberry.com](http://www.arthurberry.com) or contact:

ARTHUR J. BERRY

208-336-8000

[arthurberry@arthurberry.com](mailto:arthurberry@arthurberry.com)

TO RECEIVE FURTHER INFORMATION, sign and return the Confidentiality Agreement/Agency Representation found on our web site. The listing agent, **ART BERRY**, will then contact you. If you prefer, this agreement can also be requested by contacting us at **208-336-8000**. The information above has been provided by the seller. Arthur Berry & Company makes no representation as to its reliability. Price and terms subject to change at seller's discretion. FILE 3963