

JACKSON HEWITT FRANCHISE

South Central Idaho

THE FRANCHISE

Jackson Hewitt Tax Services Inc., with over 6,500 franchised and company owned offices throughout the United States during the 2009 tax season, is an industry leader providing full service individual federal and state income tax preparation and specializes in electronic filing (IRS e-file). Most of the offices are independently owned and operated. Jackson Hewitt tax business operators are in business for themselves, but not by themselves. Franchisees benefit from:

- Protected territories
- A proven system for operating a tax preparation business
- Ongoing training and field-based operational support
- A multi-million dollar marketing and advertising budget
- ProFiler interview and forms-based proprietary tax preparation software

THE BUSINESS

In business for nine years, this location regularly prepares hundreds of tax returns and has a customer retention rate of about 70%. Presently the main office is located and operated in one small portion of its franchise territory. The franchise territory includes 20+ communities with large populations in the outlying areas, having many expansion opportunities. The office is currently located on a main thoroughfare. The office contains about 700 square feet and the monthly rent is \$870 per month. The lease expires on 10/31/2011 and is assumable. The new owner will be required to attend a five-day training session at the franchise headquarters. While the training is included in the price, the purchaser will be responsible for their own travel and lodging. The transfer fee is included in the price of this turn key business.

THE REASON FOR SELLING

The owner would like to pursue other interests.

THE OPPORTUNITY

Currently the franchise is operated in the near 20% of the communities included in the territory. Full utilization of the Jackson Hewitt proven system of marketing and tax preparation, including state of the art technology of federal and all 50 states, offers a new owner the opportunity to maintain current business and expand the territory further into Southern Idaho.

ASKING PRICE
\$79,000

TERMS:
Cash or Other Terms
Acceptable to Seller

ASSETS

Furniture Fixtures & Equipment	\$10,000
Franchise Fee	<u>25,000</u>
Total Assets	\$35,000

All values provided by Seller

SELLER'S DISCRETIONARY CASH FLOW* (SDCF)

Contact Agent for Confidential
Financial Information

*Seller's Discretionary Cash Flow is the ESTIMATED amount of money a new owner could expect to have after running the business for one year in the same manner as the seller before depreciation, debt service and payment for owner's compensation and owner's perks.

Financial information provided by Seller

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ARTHUR BERRY & COMPANY



Business Brokerage Professionals

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For more information visit www.arthurberry.com or contact:

DAVID R. NORRIS

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TO RECEIVE FURTHER INFORMATION, sign and return the Confidentiality Agreement/Agency Representation found on our web site. The listing agent, **DAVE NORRIS**, will then contact you. If you prefer, this agreement can also be requested by contacting Dave at **208-639-6167**. The information above has been provided by the seller. Arthur Berry & Company makes no representation as to its reliability. Price and terms subject to change at seller's discretion. FILE 4131