

PUMP SALES AND SERVICE COMPANY

Western Idaho

THE COMPANY

This 50 year old business sells and services domestic water systems and farm water pumps in the western Treasure Valley of Idaho. Along with potable water, the company services urban irrigation systems in subdivisions and farm operations. The company does not drill wells.

THE LOCATION

The company is located in a rented building in Canyon County and services the counties of Ada, Canyon, Gem and Payette.

THE FACILITY

The property consists of two offices and a large shop in one building. There is a storage yard on the property. The facility is ideal for the business use and the rent rate is quite favorable. It is centrally located in the market area.

THE REASON FOR SELLING

The owner is retiring.

THE IDEAL BUYER

The ideal buyer would be a person with some mechanical aptitude. The existing technicians are well trained but a person to run the office and schedule work would be ideal. The stated cash flow number is after a \$40,000 expense for a working manager. This business could be run passively.

THE POSSIBILITIES

The business is currently successful but could benefit from marketing and a web presence. A great number of pump systems were installed during the period of rapid subdivision expansion. The company did a large number of those installations and servicing those systems will continue to produce high margin service calls for years to come.

ASKING PRICE

\$340,000

TERMS:

Cash / Terms
(Some financing available
from Seller)

ASSETS

Vehicles	\$160,000
Equipment	3,000
Inventory	<u>15,000</u>
Total Assets	\$178,000

All values provided by Seller

INCOME STATEMENT SUMMARY

2011 Gross Sales	\$863,438
2011 Cash Flow	\$199,422

Financial information provided by Seller

20120104

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and Commercial Real Estate*

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TO RECEIVE FURTHER INFORMATION, sign and return the Confidentiality Agreement/Agency Representation found on our web site. The listing agent, **RON WINKLER**, will then contact you. If you prefer, this agreement can also be requested by contacting Ron at **208-639-6171**. The information above has been provided by the seller. Arthur Berry & Company makes no representation as to its reliability. Price and terms subject to change at seller's discretion. FILE 4317