

BERTRAM'S SALMON VALLEY BREWERY

101 S Andrews Street - Salmon, Idaho

THE COMPANY

Since opening 20 years ago, this brewery has become a "can't miss" destination for locals and tourists alike. The brewery utilizes a seven-barrel brewing system to brew and keg seven different beers. The system was custom designed for the location and has additional capacity to increase production.

The company also produces a variety of craft sodas served on tap in the restaurant. Their beer is distributed to over 25 restaurants / bars in Idaho via an agreement with a local beer distributor. During the peak Summer months staff grows to approximately 30 and drops to 24 during winter months.

THE FACILITY

The business occupies a +/-11,000 square foot building on a high traffic corner location. Originally built in 1896, the building has rich local history. The brewery and restaurant occupy the main level and basement, and an additional 3,000 square feet of space upstairs is currently unoccupied. The building sits on a highly visible corner lot, and the sale includes an additional .15-acre lot adjacent to the current facility. The two lots provide ample parking for customers and staff. The restaurant and bar areas combined seat approximately 150 guests.

THE STRENGTHS / OPPORTUNITIES

The brand is well known regionally, and the restaurant is a destination for travelers and locals. The brewing equipment has additional capacity to expand offerings to restaurants and bars in the region. A strong relationship with local distributors already exists and that area of the business is primed for expansion.

THE REASON FOR SELLING

The owners have lived the dream of starting a brewery and creating a brand from the ground up. They have reached the point in their lives where they wish to retire and hand the reigns over to a new owner. The owner will stay on thru the transition period and train the new owner in the science and art of brewing.



See Page 2 for more images



ASKING PRICE

~~\$575,000~~

Price Reduced to

\$495,000

**Price Includes
Business and Real Estate**

TERMS:

Cash

ASSETS

Land Building	\$500,000
Furniture Fixtures Equip	200,000
Total Assets	\$700,000

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$1,128,969
2018 Cash Flow (SDE)	\$113,145

Financial information provided by Seller



REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please [CLICK HERE](#) to fill out and submit an electronic Confidentiality Agreement. This agreement can also be requested by contacting the agent below.

**ARTHUR BERRY
& COMPANY**

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