



## THE COMPANY

This Owner-Operated company has been doing business in East Idaho for three decades. You will be acquiring a turn key, home-based operation with an established customer base and name recognition in the community. The core business is installation and repair of central vacuum and intercom systems. Their work ranges from installing only the in wall piping for a few hundred dollars to repairing and upgrading older systems and installing complete vacuum and intercom packages. Listing price includes current inventory at stated value and Assets (click [here](#) for asset list).

## THE LOCATION

The company is centrally located in Eastern Idaho, with access to a population base of over 200,000. They also install systems for high end homes in Jackson Hole and the Teton Valley. The business is home-based, eliminating the need for costly rent. Existing home inventory is at an all time low, stimulating the new construction market and driving demand for the company's products and services.

## THE STRENGTHS

- Four consecutive years' sales growth
- 30 years in the community
- Growing demand for new construction in market area
- Niche product with little competition in area
- Low overhead

## THE REASON FOR SELLING

The owner is ready to retire, but will be available for training and transition assistance.

## THE IDEAL BUYER

The ideal buyer is an owner/operator looking for an established business with tremendous upside. It's the perfect chance to be your own boss and build on the foundation that is already in place.

## THE POSSIBILITIES

A new owner could expand the business with additional marketing and advertising, and by adding additional staff. All business is currently acquired by word of mouth, making additional marketing your first step to growth.

## ASKING PRICE

**\$60,000**

## TERMS:

Cash

**Home-Based**

## ASSETS

Assets	\$2,220
Inventory	<u>6,800</u>
<b>Total Assets</b>	<b>\$9,020</b>

*All values provided by Seller*

## INCOME STATEMENT SUMMARY

*Contact Agent for  
Financial Information*

## Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Chip Langerak**

Call 208-535-9905

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