



COMMERCIAL HVAC COMPANY

Treasure Valley, Idaho Location

THE COMPANY

For over 37 years this locally owned commercial HVAC company has been providing commercial, industrial and institutional HVAC and sheet metal fabrication services and expertise to the clients all over Southwest Idaho. Over the years the company has developed strong relationships with Fortune 500 Companies, Government Agencies, and Building Contractors in the geographic region. The company specializes in retrofit and installation, fabrication and service.

THE LOCATION

Located in Idaho's Treasure Valley the company works all over southwest Idaho. The business location includes an approximate 8,750 square foot facility with reception, conference room, offices, a large fabrication/production area and yard. The building will be leased back to the new owner at market rate.

THE STRENGTHS

The undeniable strengths of this business include almost 40 years of providing quality products and services to commercial clients. The company has a stellar reputation in the region for being honest, fair, reliable and always providing quality craftsmanship from seasoned technicians.

THE REASON FOR SELLING

The owner is ready to retire.

THE IDEAL BUYER

The ideal buyer would be another HVAC company looking to obtain market share or an individual Journeyman seeking an opportunity to purchase a successful and established business. Another possible buyer would be a Building Contractor with synergistic qualities interested in acquiring a specialty contractor with a built-in customer base.

THE POSSIBILITIES

The business is well regarded in the industry and spends no money on advertising. A new owner may want to allocate funds to advertising and marketing. Current ownership turns down a lot of work and "passes" on bidding many jobs; work is limited only by the number of technicians employed. Expansion into northern Idaho, Oregon and other adjacent states is also a possibility for future growth.

ASKING PRICE

\$450,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$187,200
Inventory	<u>10,000</u>
Total Assets	\$197,200

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$1,801,753
Cash Flow	\$253,759

Financial information provided by Seller

Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

Brent Bungard

Call 208-639-6168

bbungard@arthurberry.com