

METAL SERVICE CENTER

Boise, Idaho

THE COMPANY

This independent Metal Shop has been in continuous operation since being established in 2000. The business offers cut-to-size tubes, bars, angles, sheets and plates out of steel, aluminum, stainless steel, copper and brass. Long term relationships with Company suppliers ensure fair, reliable and competitive pricing. The customer base is a mixture of walk-in and frequent customers with open accounts. The Owner enjoys working with his customers and assisting them with their varied and interesting projects.

THE LOCATION

The business has a central location that is easy to access from anywhere in the Treasure Valley. The +/-3,864 square foot space includes two offices, bathroom, and a large warehouse/production area. The warehouse has 24' ceilings, 208V three-phase power, hardline compressed air and two 10'x10' overhead doors. Also included is a 30'x80' fenced and paved yard space for extra storage. The space leases for a base rent of \$2,166.56 per month plus NNN expenses.

THE STRENGTHS

The business has no direct competitors and is considered an "essential business" because the customer base includes hospitals, machine shops, government agencies, logistics firms, and the USAF. Sales have been steady during the pandemic.

THE REASON FOR SELLING

The Owner is ready to retire.

THE IDEAL BUYER

The ideal buyer would have basic shop skills as well as QuickBooks proficiency and enjoy working with people and problem solving. The Owner will stay on for a negotiable time for training and transition assistance.

THE POSSIBILITIES

The current business model is very straight forward. A new Owner could easily integrate frequently requested services including light fabrication and welding along with classes and webinars. Other ideas include Internet sales along with revising/updating the website. Any of these possibilities should increase sales and cash flow to an already successful enterprise.

ASKING PRICE

\$300,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$131,680
Inventory	<u>40,000</u>
Total Assets	\$171,680

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$540,190
Cash Flow	\$119,155

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please [CLICK HERE](#) to fill out and submit an electronic Confidentiality Agreement. This agreement can also be requested by contacting the agent below.

**ARTHUR BERRY
& COMPANY**

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