



# COMPETITIVE NICHE TRANSPORTATION COMPANY

## Southeast Idaho Location

### THE COMPANY

Established 10 years ago in Southeast Idaho, this company provides local and regional transportation services and is a leader in the Non-Emergency Medical Transportation industry. The company averages 295 trips per day and has many repeat riders. The fleet is well maintained with 14 vehicles upgraded for wheelchair access, and 19 vehicles for ambulatory riders. The drivers and staff are well trained with experience necessary to provide safe, reliable service for their clients. The company has experienced five years of aggressive sales growth as demand for transportation increases. Their competitive advantage has been their focus on providing transportation for wheelchair clients. The company has a solid reputation and excels in customer satisfaction with high rider retention. This industry continues to grow, as does the clientele itself. Over the last five years, revenue has increased nearly 400%!

### THE LOCATION

This company is located in an area that serves as a health care, travel and business hub to all of eastern Idaho and much of western Wyoming. The geographic service area has a population of approximately 200,000 residents and is seeing stable, consistent growth.

### THE EMPLOYEES

The company employs 25 drivers, and the owners are active in the day to day operation of the business.

### THE REASON FOR SELLING

Although the business has been a very good income producer and the owner has enjoyed running and growing the company, it is time to sell and pass the torch on to new ownership.

### THE IDEAL BUYER

This company would be a great investment for either a first time business owner with strong operational skills, or an experienced operator. Knowledge of the industry is not a requirement for success. The business can be managed from out of the area.

**ASKING PRICE**  
**\$1,150,000**

**TERMS:**  
Cash

### ASSETS

Contact Agent for Information on Assets

### INCOME STATEMENT SUMMARY

Gross Sales (3-year average) \$1,136,445

*Financial information provided by Seller*

### Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Chip Langerak**  
Call 208-535-9905  
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