

RAIN GUTTER COMPANY

Treasure Valley, Idaho Location

THE COMPANY

This company sells and installs rain gutters which is a staple on nearly every home and many commercial buildings. In business for over six years, our client company has built a reputation for reliable and quality work. While there are competitor companies whose services overlap, our client company has the confidence of some of the largest residential general contractors in the Treasure Valley. In fact, the company's primary customers are residential general contractors and homeowners.

THE LOCATION/FACILITY

The business does not have a warehouse or office location, but rather it rents a few large storage units. The team gathers each day, stocks up with necessary product and tools and then heads to job sites. Otherwise, the business operates on a home office business model and therefore is very relocatable. All the tools, vehicles, inventory and supplies are maintained at the storage units.

THE STRENGTHS

New construction is the largest percentage of revenue to total company revenue. Indeed, year to date through June of 2021, the company has worked for 21 different general contractors. The company currently has three full time employees including the owner. The two non-owner employees are trained, reliable and seasoned with five and three years employment with the company. The Company consistently runs about \$600,000 to \$700,000+ in annual gross revenue. The owner states 2021 revenues are robust. This Company is profitable!

THE REASON FOR SELLING

The sellers have owned the business for over six years. While they enjoy the business, they have come to realize their passion is to live in Montana. The business is doing well and positioned for transition to a new operator. The owner is willing to work with the buyer for a negotiated period of time to help with a smooth transition.

THE POSSIBILITIES

The business is well suited for an individual with the capital, management skills and energy interested in continuing to build on the successful platform of this profitable business. The business can be an add on to another company offering outside services to the residential market such as a landscape, fencing, roofing or siding company.

ASKING PRICE

\$299,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$96,000
Inventory	<u>13,000</u>
Total Assets	\$109,000

All values provided by Seller

INCOME STATEMENT SUMMARY (2020)

Gross Sales	\$593,706
Seller Discretionary Cash Flow	\$147,703

Financial information provided by Seller

Additional information provided upon signing a Confidentiality Agreement and disclosing financial qualification

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please [CLICK HERE](#) to fill out and submit an electronic Confidentiality Agreement. This agreement can also be requested by contacting the agent below.

**ARTHUR BERRY
& COMPANY**

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