



SPECIALTY SALES AND SERVICE BUSINESS

Southwest Idaho Location

THE COMPANY

This locally owned independent business was founded almost 20 years ago supplying products to home builders, interior designers, contractors and walk-in customers. The business has long established associations with all suppliers, vendors and their loyal customers. The Company offers a complete selection of top brands with excellent selection, service and value.

THE LOCATION

The location is close to other synergistic companies and provides easy access with ample parking. The approximately 5,000 square foot facility includes a showroom retail space along with warehouse space and leases for a favorable \$2,450 per month plus NNN expenses. There is over one year left on the current lease; a new option will be negotiated with qualified buyers.

THE STRENGTHS

A few of the many strengths of the opportunity include an excellent reputation in the area and longstanding relationships with suppliers, builders, and designers. Clients are loyal to the knowledgeable, experienced staff that offers superior customer service before and after the sale. The business has an established website and a recently acquired software program to enhance on-site sales and for further expansion into e-Commerce sales nationwide.

THE REASON FOR SELLING

After 20 years of ownership the Owners are ready to retire.

THE IDEAL BUYER

Potential buyers may include an individual with interest in the building fixtures industry, interior designers or other businesses that have synergistic qualities or product lines.

THE POSSIBILITIES

A new owner could open the store on Saturdays and/or add other products and services; an outside salesperson would also drive sales and awareness. The Owners believe the easiest way to substantially grow the business is by launching a satellite location in another area of the city that has more exposure to retail traffic. Customers from other geographic regions have asked them to open a store in their area. The business is tracking for 2019 and is well positioned to increase sales and cash flow as Southwest Idaho is the fastest growing area in the Nation.

ASKING PRICE
\$495,000

TERMS:
Cash

ASSETS

Furniture, Fixtures & Equipment	\$46,635
Inventory	<u>170,000</u>
Total Assets	\$216,635

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$939,632
Cash Flow	\$201,881

Financial information provided by Seller

Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

Brent Bungard
Call 208-639-6168
bbungard@arthurberry.com