



# SPECIALTY SERVICE AND RETAIL BUSINESS

## Southwest Idaho Location

### THE COMPANY

Established for over three decades, this Company provides exceptional service to residential and commercial customers. The Company offers daily, weekly and bi-weekly service along with repairs and maintenance for an active customer base of over 1,800. The retail store sells related parts, equipment and other accessories and carries a synergistic, top-rated luxury item. Sales have increased over 40% per year for each of the last two years for this product alone.

### THE LOCATION

The business is centrally located in over 6,000 square feet of space that is ideally set up for both the retail and service sides of the business. The retail space has recently been remodeled/ upgraded and the complex leases for \$5,350 per month. A new lease will be negotiated as part of the business purchase.

### THE STRENGTHS

Obviously, a 30+ year track record and stellar reputation has created a loyal and expanding customer base. The Company has forged excellent long-term relationships with property management companies, HOA's and commercial property owners and the massive list of satisfied residential customers. Although this is a seasonal opportunity with 70% of revenues derived over six months, the business model keeps steady income coming in throughout the year.

### THE REASON FOR SELLING

The Owners enjoys running the business and all the benefits but are ready to divest of this opportunity and concentrate on their other business.

### THE IDEAL BUYER

The ideal buyer would be anyone with service industry experience and a passion for delivering outstanding customer service. Other important attributes include an ability to multi-task and build/lead a team of employees.

### THE POSSIBILITIES

The business is in a strong position and continues to expand with the geographic region. A new Owner could add other related services or provide delivery to existing commercial accounts. Customers frequently request services that are currently referred out to other businesses which presents a new Owner with options to grow and diversify from the core business.

**ASKING PRICE**  
**\$795,000**

**TERMS:**  
Cash

### ASSETS

|                                 |                  |
|---------------------------------|------------------|
| Furniture, Fixtures & Equipment | \$133,960        |
| Inventory                       | <u>130,000</u>   |
| <b>Total Assets</b>             | <b>\$263,960</b> |

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

|                  |                  |
|------------------|------------------|
| Gross Sales      | \$1,840,175      |
| <b>Cash Flow</b> | <b>\$284,060</b> |

*Financial information provided by Seller*

### Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Brent Bungard**  
Call 208-639-6168  
bbungard@arthurberry.com